

CASE STUDY:

LEGACY PLATFORM GETS CLOUD UPGRADE

SCENARIO

A major broadcasting corporation specializing in news, entertainment, and sports content was in need of upgrading their legacy Oracle EBS platform to the Oracle Fusion Cloud environment. The challenge at hand was finding a technical partner with the necessary combination of technical and functional knowledge required to extract data from the EBS instance, cleanse the data set, and migrate into their respective Oracle Fusion Financials modules. The data set to be migrated was significant, consisting of over 128 thousand records of customer data. These conversions included customers, suppliers, projects, fixed assets, project budgets, project expenditures, POs, GLs, invoices and AR receipts.

The client was looking to offset the cost of their existing 3rd party consulting firm currently managing the project. Not surprisingly, the client emphasized the need for the highest level of security and data management quality throughout the project, all to be completed within a pre-defined internal timeline. The client had previous experience with an offshore partner, but was concerned about the quality of work produced by what was largely an entry-level team of inexperienced resources.



Finally, the client was looking for a partner that had expertise in both the Oracle EBS suite as well as the nuances of Fusion Cloud, and the nuances of the migration between the two.

PROJECT GOALS

- Offset costs with existing 3rd party implementation partner
- Achieve 16-week project completion timeline
- Achieve 100% migrated data accuracy

TECHNOLOGIES UTILIZED

- Oracle EBS
- Oracle Fusion Cloud
- HCM
- SQL/PLSQL
- SOA
- Reporting: Fusion OTBI/BI Publisher



PROJECT AT A GLANCE

UPGRADING LEGACY ORACLE TO ORACLE FUSION

The project was sponsored on the client side by a collaboration of finance and technology, including the VP Corporate Controller as well as the Director of Financial Systems.

From XTGlobal's side, a combination of an onsite project manager in addition to 3 dedicated offshored techno-functional resources were included.

STRATEGIC GOVERNANCE TIER:

The XTGlobal strategic governance tier was comprised of the following personnel, dedicated to the oversight of XTGlobal's work, as well as being available for regular scheduled updates with client executives.

- CEO - **Ramarao Mullapudi**
- Project Mgr - **Bharat Rampally**
- Director Client Solutions - **Mark Courson**

GOVERNANCE

PROJECT GOVERNANCE

In addition to employing a standard supervision structure, the client requirements necessitated additional governance and oversight in order to accommodate their condensed 16-week project duration. XTGlobal implemented a 3-tiered governance model, including strategic, operational, and transactional components. As the client was already entered into an engagement with another implementation partner, this model was tailored specifically in order to integrate XTGlobal's involvement seamlessly into the current project structure.

TRANSACTIONAL GOVERNANCE

The transactional tier was responsible for working closely with the XTGlobal onsite project manager, and for the smooth delivery of daily services. Communications between client personnel were assembled and communicated to offshore resources via XTGlobal project management.

OPERATIONAL GOVERNANCE

The operational tier was responsible for ensuring that client standards and expectations were consistently being met. This included ongoing improvements in hiring, retention and quality of service. Given the client's previous experience, specific attention was paid to ensuring that appropriately-skilled resources were assigned to the project at all times. Their tier was also tasked with providing monthly readouts with client stakeholders.

THE RESULTS

By combining a team of highly-skilled resources with a defined governance structure and blended onsite/offshore delivery model, the client's expectations were exceeded in terms of budget, quality and timeline.

LOWERED OFFSHORED
COSTS BY

\$8,000

EXCEEDED CLIENT
EXPECTATIONS FOR BOTH
PROJECT SECURITY &
QUALITY

PROJECT ARRIVED ON-TIME &
UNDER BUDGET

Through a concentrated commitment to quality, efficiency and service, XTGlobal is proud to provide end-to-end technology solutions for companies large and small. Streamline AP and document processing workflows with our customized automation solutions. Reduce overhead and operational inefficiencies with our extensive business process outsourcing (BPO) services. Staff technical resources and projects with our IT staffing services, and leverage our roster of experienced developers to serve your custom technology needs. Enhance productivity, minimize process bottlenecks and right-size your technical resources, all while realizing dramatic cost savings to your organization.



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