



Accelerating Global Oracle Cloud Rollout & Managed Services for the Real Estate Industry

PROBLEM STATEMENT:

The client had an existing Oracle SaaS implementation in the U.S., which required ongoing managed services support. Additionally, they needed to roll out Oracle SaaS across seven new countries within six months while ensuring low-cost implementation, localization, and compliance. The project also involved extensive reports development, complex integrations, and full-scale ERP managed services.

Beyond ERP, the client sought Oracle SaaS, PaaS, and IaaS solutions, including low-code application development on Oracle APEX for a Supplier Central System.

KEY CHALLENGES:

- » Fast-tracked global rollout—deploying Oracle SaaS in 7 countries within 6 months while maintaining cost efficiency.
- » Localization & compliance—ensuring regulatory adherence across multiple geographies.
- » Complex integrations—seamlessly connecting Oracle Cloud with third-party applications using Oracle Integration Cloud (OIC).
- » Scalability & system performance—ensuring a robust infrastructure for multi-region ERP operations.
- » User adoption & training—minimizing disruption through structured knowledge transfer.

SOLUTIONS PROVIDED:

1. Oracle SaaS Implementation & Managed Support:

- » Deployed ERP (Financials, Procurement, AP/AR, General Ledger, Cash Management, Fixed Assets).
- » Supporting SCM, PPM.
- » Provided 24/7 support for Oracle SaaS applications.

2. Complex Integrations & Oracle PaaS (OIC) Development:

- » Built custom integration flows between Oracle Cloud and external platforms.
- » Developed reports and dashboards to enhance business insights.
- » Ensured real-time data synchronization across systems.

3. Oracle IaaS & Infrastructure Support:

- » OCI-supported Virtual Machines (VMs) & Bare Metal (BM) servers.
- » Provided performance tuning, security monitoring, and disaster recovery planning.

4. Global Rollout & Training:

- » Rolled out Oracle Cloud SaaS across 7 countries within 6 months.
- » Ensured localization, tax compliance, and regulatory adherence.
- » Conducted user training and knowledge transfer for internal teams.
- » Provided post-go-live stabilization support.

5. Oracle APEX – Low-Code Application Development:

- » Developed a Custom Supplier Management System using Oracle APEX, allowing streamlined vendor onboarding and contract management.
- » Created self-service portals for suppliers to submit invoices, update company details, and track payments.
- » Integrated APEX-based applications with Oracle SaaS, ensuring seamless data flow and process automation.

KEY BENEFITS:

25% increase in operational efficiency through standardized Oracle Cloud processes.

40% reduction in manual effort with seamless integrations between Oracle SaaS and third-party applications.

Scalable, compliant, and localized solutions for multi-country expansion.

30% cost savings in IT infrastructure by leveraging OCI.

Enhanced reporting & decision-making with real-time business intelligence.

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