



INTRODUCTION

AI-based digital transformation will dramatically change the way the world does business. Organizations leveraging automation for a quantum leap in transformation will need agility, innovation, strong domain expertise, first-rate infrastructural facilities and the best talent.

BOT (BUILD-OPERATE-TRANSFER)

BOT is an *offshore employee delivery model* that enables companies to make a soft landing in India with world-class offshore development centers. A complete plug-and-play office with great IT infrastructure, recreation facilities, cafeteria, and ample parking awaits you in two well-developed cities in India, all at a fraction of what you would spend on a similar office in the USA.

The BOT model allows companies substantial cost savings of 70% or more on their IT budgets and most importantly, access to the best offshore talent when compared to other outsourcing models or having your own offshore facility.

HOW IT WORKS

Now you can focus on driving processes and execution of your strategies while XTGlobal handles the resource needs, and the infrastructure to support the talent.



ANALYSIS OF XTGLOBAL'S BOT MODEL VS. CLIENT'S OFFSHORE/ONSHORE FACILITY

NON-COST BENEFITS OF XTGLOBAL MODEL VS. OWN FACILITY

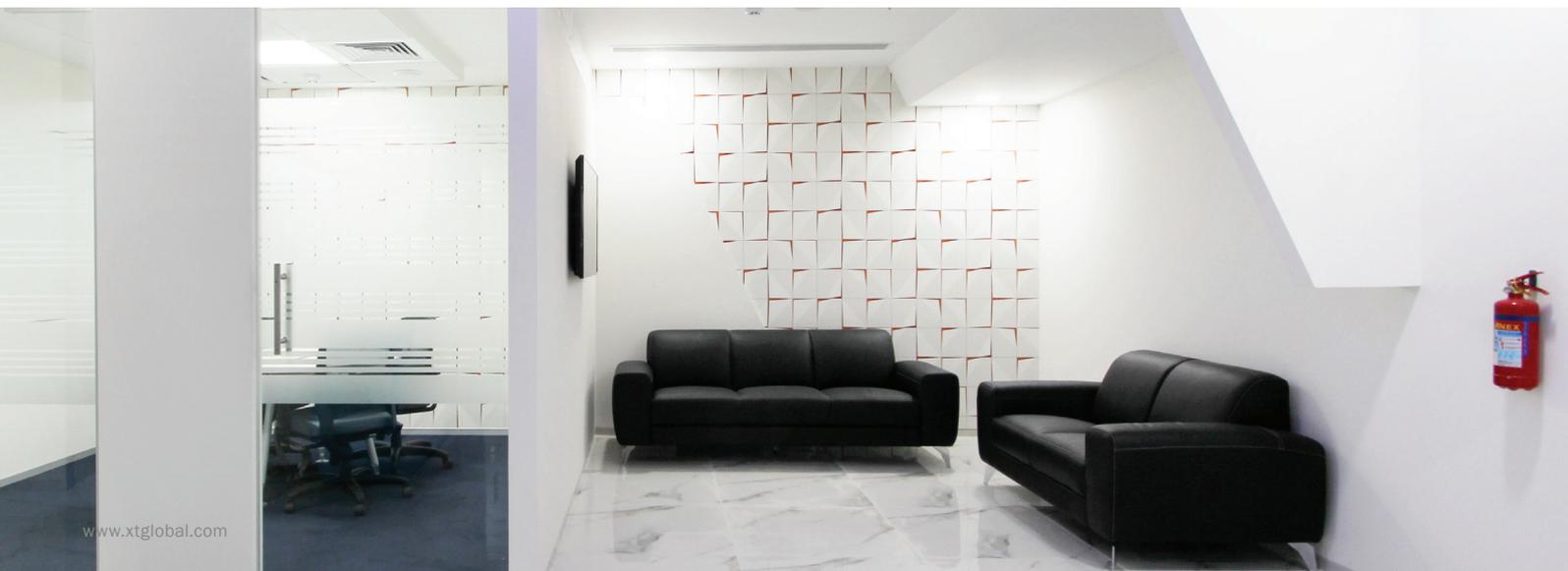
XTGLOBAL BOT	CLIENT'S FACILITY
<ul style="list-style-type: none"> › Scalable model- Increase the number of resources and infrastructure as business expands › Office space in a prime locality that improves the company's image › Allows the client to focus solely on their business and leave the facility management to XTGlobal › All recruitment, onboarding and training of resources is handled by XTGlobal › Support teams such as Legal, HR and Finance are XTGlobal's responsibility 	<ul style="list-style-type: none"> › As business expands,client will have to invest in another building, more infrastructure, and resources › Difficulty in locating additional office space or building in a prime locality › Client must take care of every aspect of running and managing the building › Client will have to recruit, hire and train own resources, which is a long process › Need to hire HR, Finance and Legal teams

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OFFSHORE FACILITY BENEFITS

XTGLOBAL BOT	CLIENT'S FACILITY
<ul style="list-style-type: none"> › Frees up money for working capital and improves Credit Rating › Ideal for short-term projects › Allows client to downsize if business goes down › Shockproof against real estate uncertainties › All repairs and maintenance are undertaken by XTGlobal 	<ul style="list-style-type: none"> › Money is tied up in real estate and loans, thus limiting the option to expand › Good for long-term investment only and not for short-term projects › Downsizing is difficult with own building and infrastructure › Selling the property during an economic slump will mean huge losses › Repairs and maintenance will cost the client a lot of time and money

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WHY XTGLOBAL

COST SAVINGS

Companies can realize cost savings of 70% or more when compared to investing in the same quality and quantity of talent and infrastructure in the USA.

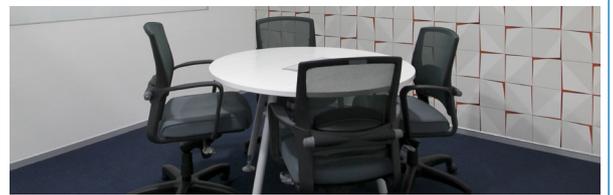


VAST REPOSITORY OF TALENT

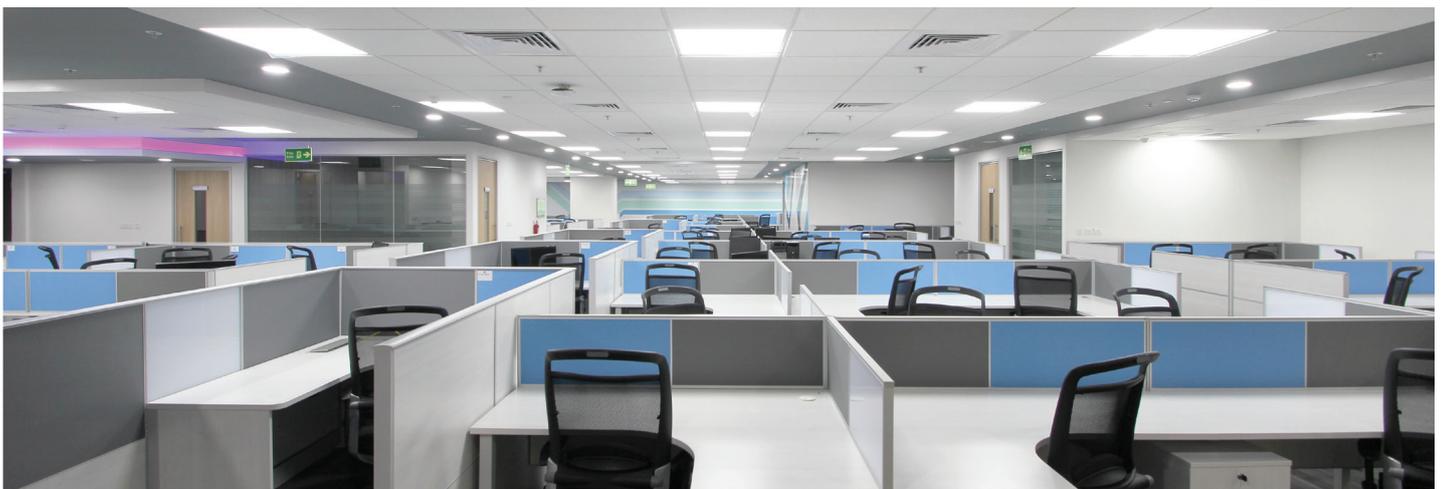
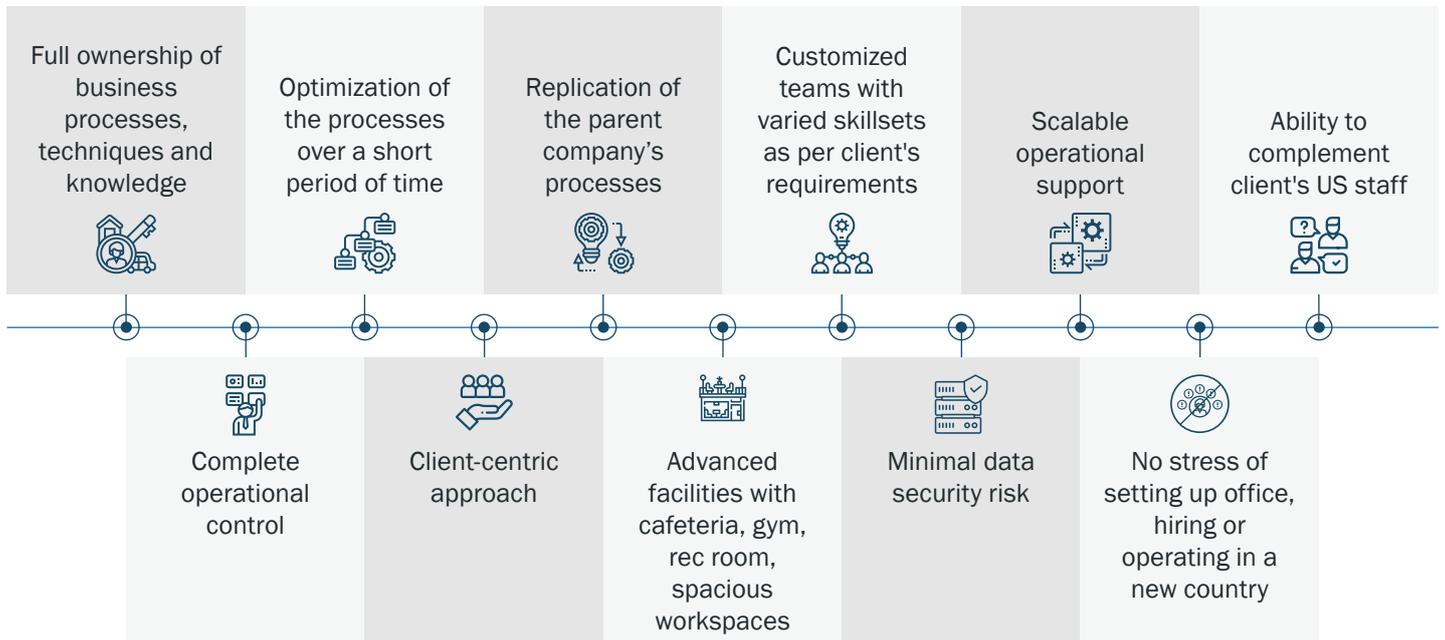
XTGlobal's branding allows us to attract the most proficient talent in the industry as well as the lowest levels of attrition.

STATE-OF-THE-ART INFRASTRUCTURE

Our conveniently placed delivery centers of excellence in Hyderabad and Visakhapatnam are equipped with advanced equipment at premier locations.



STRATEGIC BENEFITS



XTGLOBAL'S OFFICES ARE LOCATED IN TWO OF THE BEST AND MOST DEVELOPED CITIES IN SOUTH INDIA - HYDERABAD AND VISAKHAPATNAM.



HYDERABAD

XTGlobal's office in Financial District, Hyderabad, is strategically located within several business parks, and IT/ITES special economic zones housing multiple multinational companies. Hyderabad has made a name for itself as an IT hub for over two decades and is a much sought-after destination for many IT professionals and students to start their career. The Financial District is a true-blue IT suburb, close to the city's residential sections and yet far enough to have its own technological identity.

XTGlobal operates a fully functional state-of-the-art software development center in the Financial District that houses over 200 employees. We operate 24X7, catering to clients from all over the world and all time zones.

QUICK FACTS

SQUARE FEET

25,557

OFFICE FACILITIES

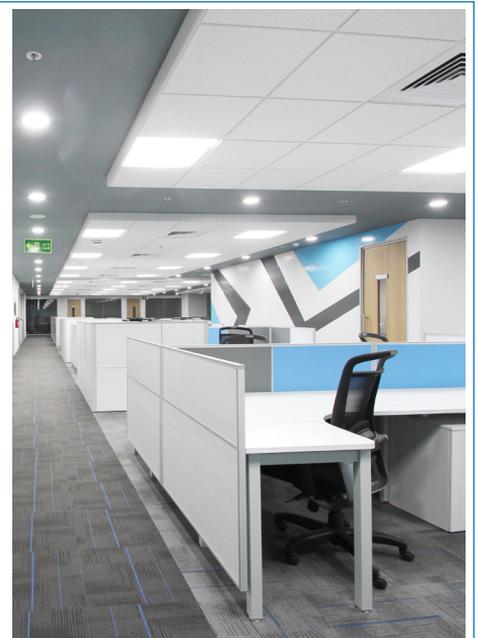
Lobby, 70 Seat Cafeteria,
Recreation room

OTHER GLOBAL FIRMS AROUND US

Franklin Templeton, Cognizant,
Accenture, Wipro, Microsoft,
Infosys, CA Technologies, Cyient

CAPACITY

200+



OUR PROMISE

100% GUARANTEED WORK



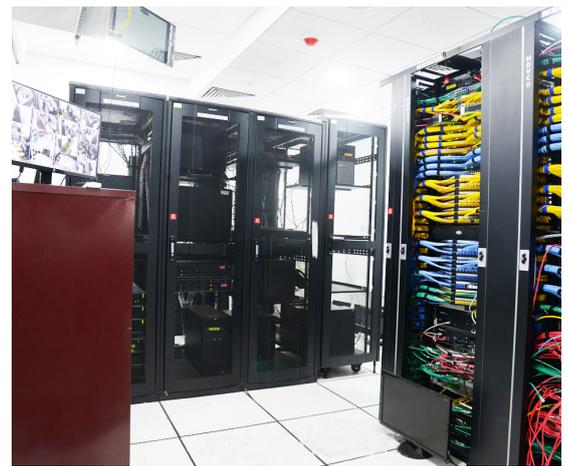
SEATING CAPACITY

Executive Offices/Cabins	4
Manager Offices/Cabins	14
Team Lead Workstations	15
Workstations	193
Meeting Rooms for 4	3
Conference Room for 16	1
Board Room for 16	1



INFRASTRUCTURE EQUIPMENT

Firewalls	SonicWall NSA4600 with High Availability
Switches	Core Switches with Redundancy
	Distributed Switches with Redundancy
	Edge Switches with Redundancy
	Edge Switches with Redundancy
Wifi Devices	HP Aruba
Servers	HP Model
Desktops	HP, Lenovo and Dell
Laptops	DELL



Antivirus	At Firewall Level - Sonicwall gateway Antivirus with IDS and IPS
	At Server and Desktop Level - McAfee
Backup	For Critical Servers and Desktops - First Copy will be in Local Machine and Second copy will be stored In NAS with a retention of one week.
	For all Network Equipment's (Firewall, Switches and Wi-Fi Devices) - 1st copy will be stored in SVN, 2nd Copy in NAS and third copy in OneDrive.

OUR VISAKHAPATNAM OFFICES LOCATED IN SPECIAL ECONOMIC ZONES ARE SPREAD OVER 300,000 SFT. AND 12,500 SFT., WITH AMPLE PARKING SPACE, AND RECREATION FACILITIES.



VISAKHAPATNAM

Our newly constructed facility in Madhurawada (IT SEZ) on Hill No.3 at the scenic Rushikonda is now operational. Surrounded by lush green hills and with a panoramic view of the Bay of Bengal, this part of Visakhapatnam is being developed as an IT hub to attract the best talent across the globe. This facility houses a world-class BPO as well as a Software Development Center.

QUICK FACTS

FACILITIES	VSEZ	IT SEZ
AREA	<ul style="list-style-type: none"> › 12,500 Sft. 	<ul style="list-style-type: none"> › Building capacity : 2000 employees › Office Built-up Area : 1,90,000 Sft. › Parking Area : 1,00,000 Sft. › Total Area of the Building : 3,10,000 Sft.
OFFICE FACILITIES	<ul style="list-style-type: none"> › Lobby › Capacity - 275 › 60 - Seat Cafeteria › Open space with greenery around the building 	<ul style="list-style-type: none"> › Lobby › Capacity - 2000 › 500 - Seat Cafeteria › Gym › Guest Rooms › Recreation Area › Sea view from all floors
OTHER GLOBAL FIRMS AROUND US	<ul style="list-style-type: none"> › Phoenix › Cambridge 	<ul style="list-style-type: none"> › Cyient › IBM › Ecentric › IIC Technologies › Conduent › Precistat

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SEATING CAPACITY

FACILITIES	VSEZ	IT SEZ
Executive Offices/Cabins	-	3
Manager Offices/Cabins	2	12
Workstations	275	2000
Training Rooms	-	3
Conference Room for 4	-	10
Board Room for 8	-	3
Conference Room for 10	-	1
Conference Room for 12	-	2
Conference Room for 16	1	-
Conference Room for 30	-	1



INFRASTRUCTURE EQUIPMENT

Firewalls	SonicWall NSA4600 with High Availability
Switches	Core Switches with Redundancy Distributed Switches with Redundancy Edge Switches with Redundancy
Servers	HP, IBM and Dell Models
Desktops	HP, Lenovo and Dell
Laptops	HP and DELL
Antivirus	At Firewall Level - Sonicwall gateway Antivirus with IDS and IPS At Server and Desktop Level - McAfee and Symantec
Backup	For Critical Servers and Desktops - First Copy will be in Local Machine and Second copy will be stored In NAS with a retention of one week. For all Network Equipment's (Firewall, Switches and Wi-Fi Devices) - 1st copy will be stored in SVN, 2nd Copy in NAS and third copy in OneDrive.

CONCLUSION

Both our Hyderabad and Visakhapatnam locations offer our clients a key advantage. They are both supported by a well-developed, sophisticated IT and social infrastructure in terms of connectivity, accessibility, high-tech security, top-notch colleges, healthcare facilities, international airports, convention centers, modern housing complexes, and most importantly, a tech-enabled support structure.



READY TO RUN YOUR OFFSHORE DELIVERY CENTER IN INDIA?

CONTACT US TODAY TO KNOW MORE

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FOLLOW US ON



“An Offshore Strategic Partnership”

